City of Carroll

Brad Burke, Chief of Police **Police Department**

112 E. 5th Street Carroll, Iowa 51401-2799 (712) 792-3536 FAX: (712) 792-8088

MEMO TO: Mike Pogge-Weaver, City Manager MPW

FROM: Brad Burke, Chief of Police BB

DATE: May 3, 2021

SUBJECT: Police Vehicle Purchase

The police department has solicited bids on one (1) 2021 model year Ford Police Interceptor. This was for one (1) Ford Police Interceptor that will replace a 2016 Ford Police Interceptor Utility. The bid request also requested an option for the amount to purchase one (1) Ford Police Interceptor Utility with no trade.

Bids were requested and received from Champion Ford of Carroll, New Way Ford of Coon Rapids, and Team Ford of Denison. These bids were due by 10:00 a.m. on Monday, May 3, 2021.

The bids received were as follows:

Police Interceptor	New Way Ford	Champion Ford	Team Ford
Price	$37,884	$37,830	$38,736
Trade	$9,150	$9,250	$6,000
Total w/trade	$28,734	$28,580	$32,736

The bid from Champion Ford also includes free oil changes for life every 5,000 miles. The police department is planning on purchasing a second vehicle at the time of delivery of the first police vehicle. There will be no trade on this vehicle as the current vehicle will be turned over to the building department for use. The purchase of these vehicles will be made with the FY 21-22 budget and delivery is expected to occur after July 1, 2021.

RECOMMENDATION: Council consideration of the bids as submitted and approval to purchase one (1), 2021 Ford Police Interceptor Utility as specified, for $28,580 including trade, from Champion Ford. Second, to approve the purchase of one (1), 2021 Ford Police Interceptor Utility as specified, for $37,830, from Champion Ford at the time of delivery of the first vehicle.

CHAMPION Ford

Vehicle MSRP 45,450

Champion Discount (4,570)

Gov't Concession (3,050)

Trade In 16 Explorer (9,250)

Difference 28,580 Plus: Oil Changes for Life! every 5,000 miles

Thank you for your consideration

Drew Beeber

Champion Ford

Carroll, Iowa 51401

712-792-1505

CHAMPION Ford

Vehicle MSRP	45,450
Champion Discount	(4,570)
Gov't Concession	(3,050)
Trade In N/T	0
Difference	37,830

Plus: Oil Changes for Life! every 5,000 miles

Thank you for your consideration

Drew Beeber

Champion Ford

Carroll, Iowa 51401

712-792-1505

Champion F.O


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CNGP530                    VEHICLE ORDER CONFIRMATION              04/26/21 17:07:02
==> _________ ____________________________________                     Dealer: F53554
                              2021 EXPLORER 4-DOOR                      Page: 1 of 2
Order No: 2180    Priority: G4  Ord FIN: QF222  Order Type: 5B Price Level: 125
Ord Code: 500A Cust/Flt Name: CARROLL PD          PO Number:
                        RETAIL                                    RETAIL
K8A   4DR AWD POLICE   $40845            55B  BLIND SPOT INFO    $545
      .119" WHEELBASE                    59E  KEY CODE 1435X       50
YZ    OXFORD WHITE                       68B  PERIMETER ALERT     675
F     CLTH BUCKETS/RR      60            76P  PRE COLL ASSIST     145
6     EBONY                              76R  REVERSE SENSING     275
500A  EQUIP GRP                          794  PRICE CONCESSN
      .AM/FM STEREO                           REMARKS TRAILER
99C   3.0L ECOBOOST       790
44U   10SPD AUTO TRAN      NC           TOTAL BASE AND OPTIONS 45450
      JOB #3 ORDER                      TOTAL                  45450
      FLEET SPCL ADJ       NC           *THIS IS NOT AN INVOICE*
18X   100 WATT SIREN      315           *TOTAL PRICE EXCLUDES COMP PR
425   50 STATE EMISS       NC
43D   COURTESY DISABL      25           * MORE ORDER INFO NEXT PAGE *
51T   SPT LAMP DR LED     420                        F8=Next
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CNGP530                    VEHICLE ORDER CONFIRMATION              04/26/21 17:07:16
==> _________ ____________________________________                     Dealer: F53554
                              2021 EXPLORER 4-DOOR                      Page: 2 of 2
Order No: 2180    Priority: G4  Ord FIN: QF222  Order Type: 5B Price Level: 125
Ord Code: 500A Cust/Flt Name: CARROLL PD          PO Number:
                        RETAIL                                    RETAIL
86T   RR TAILLAMP HSG     $60
153   FRT LICENSE BKT      NC
      SP DLR ACCT ADJ
      SP FLT ACCT CR
      FUEL CHARGE

      PRICED DORA
      DEST AND DELIV     1245

TOTAL BASE AND OPTIONS 45450
TOTAL                  45450
*THIS IS NOT AN INVOICE*
*TOTAL PRICE EXCLUDES COMP PR

                                                        F7=Prev
 F1=Help                F2=Return to Order                F3/F12=Veh Ord Menu
 F4=Submit     F5=Add to Library      F9=View Trailers
S099 - PRESS F4 TO SUBMIT                                                  0C07673
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CNGP530 VEHICLE ORDER CONFIRMATION 04/22/21 13:34:35
==> Dealer: F53600
2021 EXPLORER 4-DOOR Page: 1 of 2
Order No: 8888 Priority: G2 Ord FIN: QF122 Order Type: 5B Price Level: 125
Ord Code: 500A Cust/Flt Name: CTY CARROLL PO Number:

		RETAIL			RETAIL
K8A	4DR AWD POLICE	$40845	55B	BLIND SPOT INFO	$545
	.119" WHEELBASE		55F	KEYLESS - 4 FOB	340
UM	AGATE BLACK		59E	KEY CODE 1435X	50
F	CLTH BUCKETS/RR	60	68B	PERIMETER ALERT	675
6	EBONY		76P	PRE COLL ASSIST	145
500A	EQUIP GRP		76R	REVERSE SENSING	275
	.AM/FM STEREO		86T	RR TAILLAMP HSG	60
99C	3.0L ECOBOOST	790	153	FRT LICENSE BKT	NC
44U	10SPD AUTO TRAN	NC			
	JOB #3 ORDER		TOTAL	BASE AND OPTIONS	45790
	FLEET SPCL ADJ	NC	TOTAL		45790
18X	100 WATT SIREN	315	*THIS IS NOT AN INVOICE*		
425	50 STATE EMISS	NC			
43D	COURTESY DISABL	25	* MORE ORDER INFO NEXT PAGE *		
51T	SPT LAMP DR LED	420			

F8=Next
F1=Help F2=Return to Order F3/F12=Veh Ord Menu
F4=Submit F5=Add to Library
S006 - MORE DATA IS AVAILABLE. City of Carroll QC00968

Brad-
Pricing is as follows;

Retail	45790
New Way Ford & Ford Fleet Cust discount	(4856)
IA Govt Price Concession	(3050)
Outright	37884 Per unit
Trade in of 2016 Police Interceptor	(9150)
Trade difference	$28734

Thank You!
Dave Rehm
New Way Ford
Coon Rapids, IA

CNGP530 VEHICLE ORDER CONFIRMATION 04/22/21 13:34:51
==> _____ _____ Dealer: F53600
2021 EXPLORER 4-DOOR Page: 2 of 2
Order No: 8888 Priority: G2 Ord FIN: QF122 Order Type: 5B Price Level: 125
Ord Code: 500A Cust/Flt Name: CTY CARROLL PO Number:

		RETAIL	RETAIL
	SP DLR ACCT ADJ		
	SP FLT ACCT CR		
	FUEL CHARGE		
B4A	NET INV FLT OPT	NC	
	DEST AND DELIV	1245	
TOTAL	BASE AND OPTIONS	45790	
TOTAL		45790	

THIS IS NOT AN INVOICE

F7=Prev
F1=Help F2=Return to Order F3/F12=Veh Ord Menu
F4=Submit F5=Add to Library
S099 - PRESS F4 TO SUBMIT QC00968

CNGP530 VEHICLE ORDER CONFIRMATION 04/22/21 14:55:00
==> Dealer: F53531
2021 EXPLORER 4-DOOR Page: 1 of 1
Order No: 1111 Priority: G2 Ord FIN: QF222 Order Type: 5B Price Level: 125
Ord Code: 500A Cust/Flt Name: CITY OF CARRO PO Number:

		RETAIL			RETAIL
K8A	4DR AWD POLICE	$40845	55F	KEYLESS - 4 FOB	$340
	.119" WHEELBASE		59E	KEY CODE 1435X	50
UM	AGATE BLACK		68B	PERIMETER ALERT	675
F	CLTH BUCKETS/RR	60	76P	PRE COLL ASSIST	145
6	EBONY		76R	REVERSE SENSING	275
500A	EQUIP GRP		86T	RR TAILLAMP HSG	60
	.AM/FM STEREO		153	FRT LICENSE BKT	NC
99C	3.0L ECOBOOST	790		SP FLT ACCT CR	
44U	10SPD AUTO TRAN	NC		FUEL CHARGE	
	JOB #3 ORDER			DEST AND DELIV	1245
18X	100 WATT SIREN	315	TOTAL	BASE AND OPTIONS	45790
425	50 STATE EMISS	NC	TOTAL		45790
43D	COURTESY DISABL	25	*THIS IS NOT AN INVOICE*		
51T	SPT LAMP DR LED	420			
55B	BLIND SPOT INFO	545			

F1=Help F2=Return to Order F3/F12=Veh Ord Menu
F4=Submit F5=Add to Library
S099 - PRESS F4 TO SUBMIT QC08164

Team Ford V1DP0797 2,6

45,790
- 4,004 DEALER DISC
- 3,050 PRICE CONCESSION

38,736 BID W/O TRADE + SECOND UNIT
- 6,000 '16 POLICE INTERCEPTOR

32,736 BID WITH TRADE