City of Carroll

Brad Burke, Chief of Police **Police Department**

112 E. 5th Street Carroll, Iowa 51401-2799 (712) 792-3536 FAX: (712) 792-8088

MEMO TO: Mike Pogge-Weaver, City Manager MPW

FROM: Brad Burke, Chief of Police BB

DATE: April 6, 2020

SUBJECT: Mobile Data Terminal Replacement

Our patrol cars have Panasonic Toughbook CF-31s as in car computer or mobile data terminals. This is an essential piece of equipment and is necessary for report writing, communication, and mapping among other things. These units were purchased in 2012 and all but three have been replaced due to failure. Keltek Incorporated in Baxter, IA, has the State of Iowa DAS contract on purchasing Panasonic Toughbook computers and is the company that these were originally purchased from. I also spoke with Jeff Halbur of Computer and Network Specialties as he is contracted with the City on everything IT. Mr. Halbur sells Dell Computers and quoted a computer that would be compared to the Panasonic. Keltek's quote for the replacement of three Panasonic Toughbook CF-31s is $15,052.20. The quote from Computer and Network Specialties is $14,547. This cost does not include docking stations which are approximately $1,000 a piece plus the cost to install the docking stations. No new docking station is required for the Panasonic model as we currently have them installed. The lead time on the Panasonic is 4-6 weeks and this item is budgeted in the FY2021 budget in the amount of $15,300.

RECOMMENDATION: Council consideration and approval of the purchase of three (3) Panasonic Toughbook CF-31s from Keltek Incorporated in the amount of $15,052.20.

** Reprint **

QUOTATION

KELTEK INCORPORATED
Main Phone: 641-227-2222
Email: sales@keltekinc.com
Address: PO Box 14 Baxter, IA 50028

Quote Number: 32472
Quote Date: 03/26/2020

Quote Total: $15,052.20

Quoted To:
Carroll Police
112 E 5th St

Carroll
IA 51401
Ph: 712-7923536

Deliver To:
Carroll Police
112 E 5th St

Carroll
IA 51401
Brad Burke

Quote Notes:

Account	Customer Contact	Order Ref	Terr	Rep	Quote Valid for:
100116	Brad Burle	CF-31 (3)	2	KC	30 Days

Item Code	Item Description	Quantity	List	Disc %	Unit Price	Line Total
NASPO-IA	NASPO-IA contract number MNWNC-124 ***Brad Burke*** ***641-792-3656*** ***bburke@cityofcarroll.com*** ***Computer***	1.00	$0.00	0.00	$0.00	$0.00
CF-318B-02VM	PS CF31 Premium, Win10, i5, 16GB, 256SSD, WIFI, BT, DP, 4G LTE,dGPS, Backlit Keyboard,DVD ***Computer, Professional Services***	3.00	$5428.00	20.00	$4342.40	$13027.20
CF-SVCPSY4	CF-33, CF-20, CF-54, FZ-G1, CF-31 PS Bundle Year 4 Services Extension	3.00	$355.00	0.00	$355.00	$1065.00
IT-TECH-SER-PC	Tech Services-Assemble PC Update OS, Active LTE and GPS Load Purchased Accy Drivers	3.00	$300.00	0.00	$300.00	$900.00
SH	Shipping cost calculated based on total order weight	30.00	$2.00	0.00	$2.00	$60.00

Complete Shipments vs Partials –KELTEK only ships complete orders unless partials are specifically requested (shipments may be from multiple manufacturers). Partial shipments may result in multiple shipments and multiple invoices with payment terms starting at time of invoice.

Returns: Special order item sales are final. Returns need to be completed within 90 days of invoice. All returns are subject to a 50% restocking fee or a replacement order of 1.5 times the original order amount. Items need to be unopened and in original packaging. Please contact your inside sales rep for RA information.

Warranty: Please contact your inside sale rep for details.

Payment Methods: KELTEK accepts cash, check, Visa or Mastercard. There is a 2.31% processing fee for use of a credit card. Prepayment required if new account or no terms.

Subtotal:	15,052.20
Sales Tax:	0.00
Grand Total:	15,052.20

Internal Approval: _____

Customer Approval: _____

bburke@ci.carroll.ia.us

From: Jeff Halbur <jhalbur@gmail.com>
Sent: Wednesday, March 4, 2020 2:37 PM
To: Brad Burke
Subject: Re: CF33

So far $4849
I added a car power supply. No docking station. $230 of the price is for office small business which you would have to add to the toughbook. Can you use your existing docking station with the new toughbook?

Module	Description	Product Code	Sku	ID
Dell Latitude 7424	Dell Latitude 7424 Rugged, CTO	GOGKE07	[210-AQQC]	1
Processor	8th Gen Intel® Core™ i5-8350U Processor (Quad Core, 6M Cache, 1.7GHz,15W, vPro)	GFBY60R	[379-BDHC]	146
Operating System	Windows 10 Pro 64bit English, French, Spanish	GF48XA1	[619-AHKN]	11
Windows AutoPilot	No Windows AutoPilot	GYEO2AP	[340-CKSZ]	291
Microsoft Office	Microsoft Office Home and Business 2019	GDQW5V2	[630-ABGK]	1002
Processor	Intel® Core™ i5-8350U Processor Base with Integrated Intel UHD 620 Graphics	GL2ZGXN	[338-BPVN]	149
Systems Management	No Out-of-Band Systems Management - vPro Disabled	GRQX26P	[631-ABWH]	49
Memory	16GB, 2x8GB, 2666MHz DDR4 Non-ECC	GWL629D	[370-AEVG]	3
Hard Drive	M.2 256GB PCIe NVMe Class 40 Solid State Drive	G9W57ME	[400-BBTW]	8
Secondary Hard Drive	No Additional Hard Drive	GNTOSJ7	[401-AADF]	637
LCD	14" FHD WVA (1920 x 1080) Embedded Touch, Outdoor-Readable Screen	GF5GCHJ	[391-BDWJ]	760
Camera	RGB Camera	GLOP3N7	[319-BBFP]	379
Keyboard	Sealed Internal RGB Backlit English Keyboard	GYOQG18	[389-DORM] [580-ABYR]	4
Driver	Intel® Dual Band Wireless AC 8265 (802.11ac) 2x2 + Bluetooth 4.2 Driver	GNSFQ3J	[555-BEPE]	7
Wireless	Intel® Dual Band Wireless AC 8265 (802.11ac) 2x2	G1QMEO2	[555-BDGD] [575-BBYW]	19
Mobile Broadband	Qualcomm® Snapdragon™ X20 LTE (DW5821e) Verizon	G5MX46I	[556-BBZJ] [575-BBYX]	114
Primary Battery	3 Cell 51Whr ExpressCharge Capable Battery	GFDTJ5M	[451-BCHG]	112
Power Supply	90W Rugged AC Adapter, 7.4mm Elbow Barrel	GXQ6M2N	[492-BCNQ]	1015
Security Options	Limited Security - Fingerprint Reader, Contacted Smartcard Reader	G6LOP74	[346-BGLQ]	55
Non-Microsoft Application Software	Dell Applications for Windows 10	GTV7C3M	[340-AJPV] [640-BBRL] [658-BCUV]	1003
Setup and Features Guide 7424	Quick Referene Guide	GV5WXLQ	[340-CJNK]	60
Canada Ship Options	US No Canada Ship Charge	USNONE	[332-1286]	111
Packaging	Shuttle SHIP Material	GDFY4V8	[328-BCXU]	465
Label	Regulatory Label included	GO637JX	[389-BEYY]	676
TAA	No TAA	NOTAA	[340-ACQQ]	97
Cable	E5 US Power Cord	GVGQ43T	[537-BBBD]	20
Documentation/Disks	Safety/Environment and Regulatory Guide (English/Spanish)	GEPGU1O	[340-AGIN]	21
Diagnostic CD / Diskette	No Resource Media	G5KFAU6	[430-XXYG]	50
Second Battery	Dummy Airbay Cover	GFLEPJ1	[325-BDEH]	113
Operating System Recovery Options	OS-Windows Media Not Included	GLA9OQ1	[620-AALW]	200013

Transportation from ODM to region	Standard Shipment	GF6RVZ0	[800-BBGF]	200080
ENERGY STAR	ENERGY STAR Qualified	GIHL264	[387-BBNJ]	122
Support Tech Sheet and Powercord	No UPC Label	G8WGTYN	[389-BCGW]	292
Processor Branding	Intel® Core™ i5 Processor Label	GUVDRL7	[389-BLSV]	749
CD ROM/DVD ROM	No Optical Disk Drive	GBO36AH	[429-AAYP]	16
Serial Port	Additional RJ45, Serial	GBZ03HS	[590-TEZN]	698
Hazardous Locations Certification	No Hazardous Locations Certification	GOWY2GN	[340-ACQQ]	739
Security Software	No Security Software	G85SQRI	[650-AAAM]	1014
Optical Software	PowerDVD Software not included	GI5LS2C	[632-BBBJ]	597
GPS Solutions (Tied)	Dedicated u-blox NEO-MQN GPS Card	GH6VULD	[540-BCIG]	1409
Additional Hard Drive	No Additional Hard Drive	GNTOSJ7	[401-AADF]	54
Hard Drive Cables and Brackets	Primary HD Only, 7424	GGXAPQ7	[590-TEZJ]	705
Expansion Card	No PCMCIA Card or ExpressCard Reader	GR2O6AP	[590-TEZC]	13
Hardware Support Services	5 Years ProSupport with Next Business Day Onsite Service	PN5	[804-0499] [804-0500] [975-3461] [989-3449] [997-6988] [997-6999]	29

Dell Auto-Air DC Adapter - 90-Watt
Sku [330-8105]

On Wed, Mar 4, 2020 at 12:14 PM <bburke@ci.carroll.ia.us> wrote:

Jeff

I have attached an invoice for a Panasonic CF33 that we get from Keltek. Can you price me a rugged Dell laptop with the same or similar options? We use Verizon for our LTE service.

Brad

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Jeff Halbur
18475 Phoenix Ave
Carroll, IA 51401
712-792-3442