# City of Carroll

**Brad Burke, Chief of Police** **Police Department**

112 E. 5th Street Carroll, Iowa 51401-2799 (712) 792-3536 FAX: (712) 792-8088

**MEMO TO:** Mike Pogge-Weaver, City Manager MSP-W

**FROM:** Brad Burke, Chief of Police BB

**DATE:** March 15, 2019

**SUBJECT:** Police Vehicle Purchase

The police department has solicited bids on one 2019/2020 model year police package vehicle. This was for one 4-wheel or all-wheel drive sport utility vehicle that is to be delivered after July 1, 2019.

Dodge, Ford and Chevrolet are manufacturers of the police package sport utility vehicles. The 2020 model year has brought many changes for law enforcement vehicles and a big component is that manufacturers are offering many different engine options. Local dealers were asked to submit bids with the different engine options available for law enforcement and substantially comply with the specifications required for the State Bid Contract for police vehicles. Bids were requested from Champion Ford, Motor Inn Auto Group, and Wittrock Motors. These bids were due by 10:00 a.m. on Friday, March 01, 2019. Motor Inn did not submit bids for this vehicle purchase.

The bids received were as follows with the different options listed:

| Utility Vehicle | Wittrock Motors | Champion |
|---|---|---|
| 2020 Ford Interceptor Util. | | |
| Hybrid | | $36,962 |
| Ecoboost | | $37,659 |
| 3.3L V6 | | $33,847 |
| 2019 Dodge Durango | | |
| 3.6L V6 | $28,611 | |
| V8 HEMI | $30,986 | |

The recommendations from the local dealerships are to purchase either the 2020 Ford Interceptor Utility Hybrid or the 2019 Dodge Durango V8 HEMI. These recommendations are due to performance and future trade values. The Ford Interceptor Utility Hybrid is estimated to save $2,210 per year in fuel cost and reduce our carbon emissions by approximately 19,536 lbs. of CO2 per year. The vehicle will stay in rotation for 5 years which will save approximately $11,050 in fuel cost and reduce our carbon emissions by approximately 97,680 lbs. of CO2. Due to the fuel savings and some issues

presented with a center console shifter on the Durango, I am suggesting the purchase of the Ford Police Utility Hybrid.

**RECOMMENDATION:** Council consideration of the bids as submitted and approval to purchase one (1), 2020 Ford Police Utility Hybrid vehicle as specified with a delivery date after July 1, 2019, for $36,962 from Champion Ford.

VIRTC1DP

CNGP530 VEHICLE ORDER CONFIRMATION 02/28/19 15:41:36
==> Dealer: F53554
2020 EXPLORER 4-DOOR Page: 1 of 1
Order No: 2051 Priority: E5 Ord FIN: QF222 Order Type: 5B Price Level: 020
Ord Code: 500A Cust/Flt Name: CITY CARROLL PO Number:

| | | RETAIL | | | RETAIL |
|---|---|---|---|---|---|
| K8A | 4DR AWD POLICE | $40615 | 76P | PRE COLL ASSIST | $145 |
| | .119.09" WB | | 76R | REVERSE SENSING | 275 |
| UJ | STERLING GRAY | | 794 | PRICE CONCESSN | |
| F | CLTH BUCKETS/RR | 60 | | REMARKS TRAILER | |
| 6 | EBONY | | 153 | FRT LICENSE BKT | NC |
| 500A | EQUIP GRP | | | SP DLR ACCT ADJ | |
| | .AM/FM STEREO | | | SP FLT ACCT CR | |
| 99W | .3.3L HYBRID | NC | | FUEL CHARGE | |
| 44B | .MHT AUTO TRANS | NC | B4A | NET INV FLT OPT | NC |
| 16D | BADGE DELETE | NC | | PRICED DORA | NC |
| 18X | 100 WATT SIREN | 315 | | DEST AND DELIV | 1095 |
| 425 | 50 STATE EMISS | NC | TOTAL | BASE AND OPTIONS | 43415 |
| 43D | COURTESY DISABL | 25 | TOTAL | | 43415 |
| 55B | BLIND SPOT INFO | 545 | *THIS IS NOT AN INVOICE* | | |
| 55F | KEYLESS - 4 FOB | 340 | *TOTAL PRICE EXCLUDES COMP PR | | |

| | |
|---|---|
| VEHICLE MSRP | 43,415 |
| CHAMPION DISCOUNT | (3,853) |
| GOV'T CONCESSION | (2,600) |
| ADJUSTED PRICE | 36,962 |
| TRADE IN N/T | 0 |
| TRADE DIFFERENCE | 36,962 |

Thank you for your consideration!

DREW BEEBER

CHAMPION FORD,

Carroll, IA

VIRTC1DP

CNGP530 VEHICLE ORDER CONFIRMATION 02/28/19 15:44:03
==> Dealer: F53554
2020 EXPLORER 4-DOOR Page: 1 of 1

Order No: 2051 Priority: E5 Ord FIN: QF222 Order Type: 5B Price Level: 020
Ord Code: 500A Cust/Flt Name: CITY CARROLL PO Number:

| | | RETAIL |
|---|---|---|
| K8A | 4DR AWD POLICE | $40615 |
| | .119.09" WB | |
| UJ | STERLING GRAY | |
| F | CLTH BUCKETS/RR | 60 |
| 6 | EBONY | |
| 500A | EQUIP GRP | |
| | .AM/FM STEREO | |
| 99C | 3.0L ECOBOOST | 790 |
| 44U | 10SPD AUTO TRAN | NC |
| 16D | BADGE DELETE | NC |
| 18X | 100 WATT SIREN | 315 |
| 425 | 50 STATE EMISS | NC |
| 43D | COURTESY DISABL | 25 |
| 55B | BLIND SPOT INFO | 545 |
| 55F | KEYLESS - 4 FOB | 340 |

| | | RETAIL |
|---|---|---|
| 76P | PRE COLL ASSIST | $145 |
| 76R | REVERSE SENSING | 275 |
| 794 | PRICE CONCESSN | |
| | REMARKS TRAILER | |
| 153 | FRT LICENSE BKT | NC |
| | SP DLR ACCT ADJ | |
| | SP FLT ACCT CR | |
| | FUEL CHARGE | |
| B4A | NET INV FLT OPT | NC |
| | PRICED DORA | NC |
| | DEST AND DELIV | 1095 |
| TOTAL | BASE AND OPTIONS | 44205 |
| TOTAL | | 44205 |

*THIS IS NOT AN INVOICE*
*TOTAL PRICE EXCLUDES COMP PR

| | |
|---|---|
| VEHICLE MSRP | 44,205 |
| CHAMPION DISCOUNT | (3,946) |
| GOV'T CONCESSION | (2,600) |
| ADJUSTED PRICE | 37,659 |
| TRADE IN N/T | N/T |
| TRADE DIFFERENCE | 37,659 |

**Thank you for your consideration!**

**DREW BEEBER**

CHAMPION FORD,

Carroll, IA

VIRTC1DP

CNGP530 VEHICLE ORDER CONFIRMATION 02/28/19 15:42:57
==> Dealer: F53554
2020 EXPLORER 4-DOOR Page: 1 of 2

Order No: 2051 Priority: E5 Ord FIN: QF222 Order Type: 5B Price Level: 020
Ord Code: 500A Cust/Flt Name: CITY CARROLL PO Number:

| | | RETAIL | | | RETAIL |
|---|---|---|---|---|---|
| K8A | 4DR AWD POLICE | $40615 | 76P | PRE COLL ASSIST | $145 |
| | .119.09" WB | | 76R | REVERSE SENSING | 275 |
| UJ | STERLING GRAY | | 794 | PRICE CONCESSN | |
| F | CLTH BUCKETS/RR | 60 | | REMARKS TRAILER | |
| 6 | EBONY | | | FLEX-FUEL | |
| 500A | EQUIP GRP | | 153 | FRT LICENSE BKT | NC |
| | .AM/FM STEREO | | | SP DLR ACCT ADJ | |
| 99B | 3.3L V6 TIVCT | (3530) | | | |
| 44U | 10SPD AUTO TRAN | NC | TOTAL BASE AND OPTIONS | | 39885 |
| 16D | BADGE DELETE | NC | TOTAL | | 39885 |
| 18X | 100 WATT SIREN | 315 | *THIS IS NOT AN INVOICE* | | |
| 425 | 50 STATE EMISS | NC | *TOTAL PRICE EXCLUDES COMP PR | | |
| 43D | COURTESY DISABL | 25 | | | |
| 55B | BLIND SPOT INFO | 545 | * MORE ORDER INFO NEXT PAGE * | | |
| 55F | KEYLESS - 4 FOB | 340 | | F8=Next | |

| | |
|---|---|
| VEHICLE MSRP | 39,885 |
| CHAMPION DISCOUNT | (3,438) |
| GOV'T CONCESSION | (2,600) |
| ADJUSTED PRICE | 33,847 |
| TRADE IN N/T | N/T |
| TRADE DIFFERENCE | 33,847 |

Thank you for your consideration!

DREW BEEBER

CHAMPION FORD,

Carroll, IA

WITTROCK MOTOR COMPANY
1019 W US HIGHWAY 30
CARROLL, IA 514012174

**Configuration Preview**

| | | | | | |
|---|---|---|---|---|---|
| **Date Printed:** | 2019-03-01 9:56 AM | **VIN:** | | **Quantity:** | 1 |
| **Estimated Ship Date:** | | **VON:** | | **Status:** | BA - Pending order |
| | | | | **FAN 1:** | 00EBV City of Carroll |
| | | | | **FAN 2:** | |
| | | | | **Client Code:** | |
| | | | | **Bid Number:** | TB9061 |
| **Sold to:** | | **Ship to:** | | **PO Number:** | |
| WITTROCK MOTOR COMPANY (09529) | | WITTROCK MOTOR COMPANY (09529) | | | |
| 1019 W US HIGHWAY 30 | | 1019 W US HIGHWAY 30 | | | |
| CARROLL, IA 514012174 | | CARROLL, IA 514012174 | | | |

**Vehicle:** **2019 DURANGO PURSUIT AWD (WDEE75)**

| | Sales Code | Description | MSRP(USD) |
|---|---|---|---|
| **Model:** | WDEE75 | DURANGO PURSUIT AWD | 34,370 |
| **Package:** | 22Z | Customer Preferred Package 22Z | 0 |
| | EZH | 5.7L V8 HEMI MDS VVT Engine | 2,995 |
| | DFD | 8-Spd Auto 8HP70 Trans (Buy) | 0 |
| **Paint/Seat/Trim:** | PAU | Granite Clear Coat | 0 |
| | APA | Monotone Paint | 0 |
| | *H7 | Cloth Low-Back Bucket Seats | 0 |
| | -X9 | Black | 0 |
| **Options:** | 4DH | Prepaid Holdback | 0 |
| | 4ES | Delivery Allowance Credit | 0 |
| | MAF | Fleet Purchase Incentive | 0 |
| | 5N6 | Easy Order | 0 |
| | 4FM | Fleet Option Editor | 0 |
| | 4FT | Fleet Sales Order | 0 |
| | 151 | Zone 51-Chicago | 0 |
| | 4EA | Sold Vehicle | 0 |
| **Non Equipment:** | 4FA | Special Bid-Ineligible For Incentive | 0 |
| **Bid Number:** | TB9061 | Government Incentives | 0 |
| **Discounts:** | YG1 | 7.5 Additional Gallons of Gas | 0 |
| **Destination Fees:** | | | 1,395 |
| | | **Total Price:** | 38,760 |

| | | | |
|---|---|---|---|
| **Order Type:** | Fleet | **PSP Month/Week:** | |
| **Scheduling Priority:** | 1-Sold Order | **Build Priority:** | 99 |
| **Salesperson:** | | | |
| **Customer Name:** | City of Carroll | | |
| **Customer Address:** | 112 E 5th St<br>Carroll IA 51401 USA | | |
| **Instructions:** | | | |

Bid - $30,986

**Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.**

WITTROCK MOTOR COMPANY
1019 W US HIGHWAY 30
CARROLL, IA 514012174

**Configuration Preview**

| | | | | | |
|---|---|---|---|---|---|
| **Date Printed:** | 2019-02-07 4:15 PM | **VIN:** | | **Quantity:** | 1 |
| **Estimated Ship Date:** | | **VON:** | | **Status:** | BA - Pending order |
| | | | | **FAN 1:** | 00EBV City of Carroll |
| | | | | **FAN 2:** | |
| | | | | **Client Code:** | |
| | | | | **Bid Number:** | TB9061 |
| **Sold to:** | | **Ship to:** | | **PO Number:** | |
| WITTROCK MOTOR COMPANY (09529) | | WITTROCK MOTOR COMPANY (09529) | | | |
| 1019 W US HIGHWAY 30 | | 1019 W US HIGHWAY 30 | | | |
| CARROLL, IA 514012174 | | CARROLL, IA 514012174 | | | |

**Vehicle:** **2019 DURANGO PURSUIT AWD (WDEE75)**

| | Sales Code | Description | MSRP(USD) |
|---|---|---|---|
| **Model:** | WDEE75 | DURANGO PURSUIT AWD | 34,370 |
| **Package:** | 2BZ | Customer Preferred Package 2BZ | 0 |
| | ERC | 3.6L V6 24V VVT Engine Upg I w/ESS | 0 |
| | DFT | 8-Spd Auto 850RE Trans (Make) | 0 |
| **Paint/Seat/Trim:** | PAU | Granite Clear Coat | 0 |
| | APA | Monotone Paint | 0 |
| | *H7 | Cloth Low-Back Bucket Seats | 0 |
| | -X9 | Black | 0 |
| **Options:** | 4DH | Prepaid Holdback | 0 |
| | 4ES | Delivery Allowance Credit | 0 |
| | MAF | Fleet Purchase Incentive | 0 |
| | 5N6 | Easy Order | 0 |
| | 4FM | Fleet Option Editor | 0 |
| | 4FT | Fleet Sales Order | 0 |
| | 151 | Zone 51-Chicago | 0 |
| | 4EA | Sold Vehicle | 0 |
| **Non Equipment:** | 4FA | Special Bid-Ineligible For Incentive | 0 |
| **Bid Number:** | TB9061 | Government Incentives | 0 |
| **Discounts:** | YG1 | 7.5 Additional Gallons of Gas | 0 |
| **Destination Fees:** | | | 1,395 |
| | | **Total Price:** | 35,765 |

| | | | |
|---|---|---|---|
| **Order Type:** | Fleet | **PSP Month/Week:** | |
| **Scheduling Priority:** | 1-Sold Order | **Build Priority:** | 99 |
| **Salesperson:** | | | |
| **Customer Name:** | City of Carroll PD | | |
| **Customer Address:** | 112 E 5th St<br>Carroll IA 51401 USA | | |

**Instructions:**

Bid - $28,6110

**Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.**