City of Carroll

112 E. 5th Street Carroll, Iowa 51401-2799 (712) 792-1000 FAX: (712) 792-0139

MEMO TO: Mike Pogge-Weaver, City Manager MSP-W

FROM: Jack Wardell, Director of Parks & Recreation JW

DATE: February 8, 2018

SUBJECT: Memo to City Council – Waive Purchasing Policy #0501 – New Fitness Equipment for Weight Room – 2018

Funding Sources: General Fund – Equipment Replacement - $20,000.00
Local Option Sales Tax - $14,036.27

Purchase two (2) Cybex 770T CT Treadmills - $11,405.20 includes freight and installation – Nova Fitness Equipment

At the Carroll Recreation Center the weight/fitness room is one of the more prominent areas for our members and guests. The treadmills are one of the most popular machines being used. Currently, there are treadmills that need to be replaced. The Cybex treadmills have been a machine our members and staff are very familiar with and would recommend to any facility to purchase.

Attached to this memorandum is Estimate No. 130409 from Nova Fitness Equipment for two Cybex 770T-E3 CT Treadmills at a cost of $11,405.20. This price includes trading in four Life Fitness treadmills and one Cybex Arc Trainer. The treadmills will have the TV screen attached to the machine. Nova Fitness is the only dealer that can sell Cybex Treadmills in this area, so there is no competing company for the Cybex Treadmills.

Purchase two (2) Matrix A7Xe Ascent – Embedded 16" Touchscreen - $13,379.00 includes freight and installation – 2nd Wind Exercise Equipment

Attached to this memorandum is Quote No. 22-036861. Currently the City has one of these machine on a loaner program from 2nd Wind and our members are saying they like this machine to get a high intensity workout and it also acts similar to a stepper machine. This is different than any other machine we currently have.

Purchase two (2) True XC400 Ellipticals - $9,252.07 includes trade in, freight and installation – True Fitness Technology

Attached to this memorandum is Proposal No. Carroll Rec Center 1-15-18. Having elliptical machines gives our members another choice as well as variety of machines for their fitness routines. We would recommend replacing two (2) of the current ellipticals in

the fitness room with two True CX 400 Ellipticals. Attached to this memorandum is a picture of the elliptical machine. The cost of the equipment is over the $10,000 limit that requires us to take sealed bids. Below is a section of the Purchasing Policy #0501, which addresses the purchases of $10,000 - $50,000.

Purchases between $10,000 and $50,000

For all purchases over $10,000, Council approval is required. At least three documented price quotes shall be solicited. Quotes may be solicited in person, by telephone, from websites, or in writing. The process for obtaining Council approval is as follows:

1. ***All purchases or service contracts shall require a separate agenda item.***
2. ***All purchases or service contracts shall be accompanied by a written recommendation from the City Manager for award.***

Delivery of the equipment typically is 4 to 6 weeks after authorization to purchase. This is a continuation of the City Council recommendation to give members value to their memberships.

RECOMMENDATION: City Council approval of waiving purchasing Policy #0501 to purchase two (2) new treadmills, two (2) Matrix machines and two (2) new ellipticals for the total purchase price of $34,036.27 with trade in of current equipment, delivery and installation.

Nova Fitness Equipment
4511 South 119th Circle
Omaha, NE 68137

ESTIMATE

DATE	EST. NUMBER
2/7/2018	130409

BILL TO	SHIP TO
Carroll Recreation Center Attn: Accounts Payable 716 North Grant Road Carroll, IA 51401	Carroll Recreation Center 716 North Grant Road Carroll, IA 51401 Attn: Jack Wardell | McKenzie Kiger Ph 712.792.1000

REP	EXP. DATE
BK	

ITEM	DESCRIPTION	QTY	COST	TOTAL
770T-E3	CYBEX 770T CT TREADMILL W/ E3 EMBEDDED PERSONAL ENTERTAINMENT MONITOR	2	5,962.60	11,925.20
TRADE IN	TRADE IN (4) LIFE FITNESS TREADMILLS (1) CYBEX ARC TRAINER		-925.00	-925.00
FREIGHT	FREIGHT CHARGE		80.00	80.00
DELIVERY	DELIVERY & INSTALLATION		325.00	325.00
	Brooke Eklund - NOVA FITNESS EQUIPMENT p|402.343.0552 – cell|402-699-5405 Thank you very much, - f|402-343-.0562 - e|brooke@novahealth.net			

SUBTOTAL	$11,405.20
SALES TAX (0.0%)	$0.00
TOTAL	$11,405.20

Signature (Print Name Below): _____

P.O. # _____

Effective Feb.1, 2018: 50% deposit required upon approval, Net 10 upon delivery.

Phone #	Fax #
402-343-0552	402-343-0562

CYBEX
CYBEX

Commercial - 2nd Wind Exercise
Tony Decker (3808)
10201 University Avenue, C-1
Clive, IA 50325
Phone: (952) 500-0507
Fax: (952) 906-6902

Quote

Quote Order 22-036861
Date 11/16/17

Ship To Information

Carroll Recreation Center
Mckenzie Kiger
716 North Grant Road
Carroll, IA 51401

Work: (712) 792-5400

Bill To Information

Carroll Recreation Center
Mckenzie Kiger
716 North Grant Road
Carroll, IA 51401

Work: (712) 792-5400

Expiration Date: 12/16/2017 | **Terms:** Prepaid

Qty	SKU	Description	Delivery Method	Tax	List Price	Your Price	Ext. Price
		Elliptical - Ascent Trainer		☐			
		Wireless Internet Connected Touchscreen		☐			
		View TV via Cable or Direct TV		☐			
		Apps include: Hulu, Netflix, Facebook, YouTube		☐			
				☐			
2	A7Xe-05	Matrix A7Xe Ascent - Embedded 16" Touchscreen	Deliver	☐	$11,995.00	$6,875.00	$13,750.00
		3 Year Parts & Labor Warranty		☐			
		43% Discount-Special to Carroll Rec		☐			
				☐			
				☐			
		2nd Wind is Freight Free!		☐			
1	COMMDEL08	Commercial Delivery & Assembly	Deliver	☐	$999.00	$369.00	$369.00
1		Used Product Pickup / Equip Move	Deliver	☐		$60.00	$60.00
				☐			
1		**Trade-In - (2) True Ellipticals**	**Deliver**	☐	**$800.00**	**$800.00**	**$800.00**
				☐			
				☐			
				☐			

Special Instructions:

Item Total:	$13,379.00
Tax:	$0.00
TOTAL:	$13,379.00

MATRIX

A7xe Ascent Trainer

- 41 cm / 16" touchscreen display with FitTouch Technology offers intuitive operation
- WiFi connectivity accommodates optional Matrix Asset Management system, Workout Tracking Network and Personal Trainer Portal
- Compatible with xID single-point user sign-in for a seamless personal experience
- Custom interface configuration facilitates personalized communication with users
- Advanced Sprint 8 High Intensity Interval Training program
- Compatible with Virtual Active programming to provide an immersive exercise experience
- Optimized app interface designed specifically for fitness
- Compatible with IPTV
- RFID compatible to provide touch-free login
- Compatible with most smartphones and tablets for video, audio, charging and on-screen playlist selection
- Vista Clear Television Technology offers the most vibrant picture quality in the industry
- Integrated 3-speed personal fan
- Premium footpad insert enhances user comfort
- Adjustable incline and resistance for greater workout variety
- 51-61 cm / 20-24" adjustable stride length for increased range of motion
- 20-33 cm / 8-13" step-over height engages glutes, hamstrings and core stabilizer muscles
- Low 24 cm / 9.5" step-on height for easy accessibility
- Constant Rate of Acceleration and our patented suspension design delivers a perpetually smooth motion free of wheels and tracks
- Contralateral action with tapered, dual action handlebars mimics the body
- Ergo Form Grips with integrated controls enhance comfort and accessibility of key functions
- Removable disk for easy serviceability
- Self-powered system provides cost-savings and freedom of placement within facility

CONSOLE	
Display Type	41 cm / 16″ class touchscreen LCD
Display Feedback	Time of Day, Time Elapsed, Time Remaining, Total Program Time, Distance (Kilometers or Miles), Calories, Calories per Hour, Level, Speed, Pace, Average Pace, Incline, RPM, Heart Rate, Peak Heart Rate, METs, Watts, Dynamic Profile Display, Static Profile Display
Secondary Data Display	Yes
User-defined Multi-language Display	English, German, French, Italian, Spanish, Dutch, Portuguese, Chinese (s), Chinese (t), Japanese, Korean, Swedish, Finnish, Russian, Arabic, Turkish, Polish, Welsh, Basque, Vietnamese, Somali, Danish
Resistance Range	1–25
Workouts	Manual, Rolling Hills, Target HR, Interval Training, Constant Watts, Fat Burn, Fitness Test, Glute, Random, Calorie Goal, Distance Goal, Time Goal, Sprint 8
CSAFE Ready-FitLinxx™ Certified	Yes
IPTV Compatible	Yes
Pro:Idiom Compatible	Yes
FitTouch™ Technology	Yes
One-button Start	Yes
On-the-fly Program Change	Yes

TRUE FITNESS TECHNOLOGY, INC.
865 Hoff Rd - St.Louis, MO 63366
Toll Free: 800-426-6570

Sales Rep: Robert Dethloff
Email: rdethloff@truefitness.com
Ph:

Proposal Date: 1/15/2018
Proposal #: Carrol Rec Center 1.15.18

Proposal

Bill To:	CARROLL RECREATION CENTER 716 N Grant Road CARROLL, IA 51401	**Ship To:**	CARROLL RECREATION CENTER 716 N Grant Road CARROLL, IA 51401
Contact:	McKENZIE KIGER	**Contact:**	
Ph:	(515) 371-0169	**Ph:**	
Email:	mkiger@cityofcarroll.com	**Email:**	
Fax:		**Fax:**	

Qty	Item #	Description	Image	MSRP	Unit Price	Extended Total
2	XC400-Envision 16	XC400 Elliptical w/ 16in Touchscreen Display		$6,099.00	$4,330.39	$8,660.78
1	TRUETrade	TRADE IN CREDIT FOR TWO UNITS.		$0.00	$-400.00	$-400.00

Special Notes
*Product images may contain inaccuracies. Complete descriptions may be obtained through product specification sheets.
*Tax amount to be applied at time of invoicing where applicable.

Subtotal:	$8,260.78
Freight & Installation:	$991.29
Tax:	*
Total:	$9,252.07

***Total in US Dollars(Tax not included)**

Terms and Conditions
This proposal may be Prepaid In Full or Terms of Net 30 may be requested (subject to credit approval). Any order placed in response to this signed proposal shall be deemed an express acceptance of terms and conditions set forth in this document. **Custom orders are non-returnable and non-refundable. No refunds after 30 days. Refunds within 30 days subject to restocking fees. No refunds for freight charges. *Unless otherwise noted, freight terms are prepaid and bill.*

Signature Printed Name Date

Remit Payment To:
TrueFitnessTechnology,Inc.| PO BOX 419161, Creve Coeur, MO 63141 | Ph: 800-426-6570 | Web: www.truefitness.com

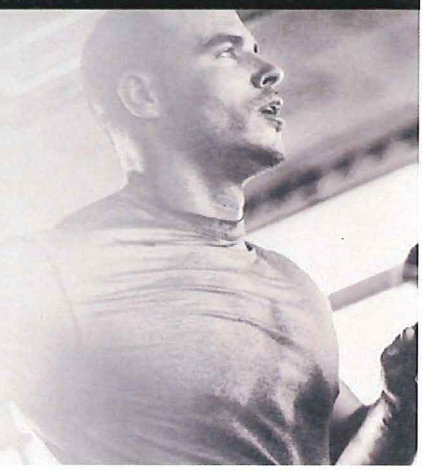
TRUE

CARDIO
COMMERCIAL

PREMIUM FITNESS EQUIPMENT SINCE 1981

400 ELLIPTICAL

The C400 Elliptical has the durability and performance to provide your users a comfortable and efficient workout. The small, compact footprint allows you to place the C400 in tight spaces where a traditional front or rear-drive elliptical may not work. Plus, your users will love the unique Cardio 360™ programming available with the Transcend[16] console that provides a 20-minute, total-body workout. Multiple console options provide customizable features, technology and asset management capabilities for enhanced user engagement.



TRUE CONSOLE

Transcend[16]

TRUE's Transcend 16" LCD touchscreen console provides users a premium user interface with enhanced technology options. The easy-to-use interface provides easy access and intuitive navigation to user tracking and progress during workouts. Numerous technology and entertainment options are available with Bluetooth for app connectivity, audio and heart rate; TV, Internet, and apps like Netflix and YouTube; and interactive hike, run, or bike courses through famous locations around the world. With this technology, a built-in cooling fan, and tablet holder at their fingertips, gym members will enjoy both exercising and your facility even more.